

AMENDMENTS TO THE CLAIMS:

This listing of claims will replace all prior versions, and listings, of claims in the application:

LISTING OF CLAIMS:

1. *(CURRENTLY AMENDED)* A process for updating quote and broker

information relating to administration of sales agents, brokers, distributors or dealers connected with a particular product or service, ~~sales-related database~~ comprising the steps of:

selecting a sales-related database associated with a particular product or service;

receiving updated information for the sales-related database in a file configured in a predetermined format, the updated information comprising at least one of sales made by sales agents, brokers, distributors or dealers, commissions owed to sales agents, brokers, distributors or dealers, status of sales agents, brokers, distributors or dealers, and licensure status of sales agents, brokers, distributors or dealers, and being provided by a user interacting with an administrative tool having: (1) at least one broker operations module for updating broker information in the sales related database, (2) a rate change module, (3) and at least one of a login module, (4) a report builder module, (5) a database access module, and (6) a file upload module having form generating means for presenting the user with preconfigured forms for entering the updated information in the predetermined format;

saving the configured file containing the updated information to the sales-related database; and

uploading the sales-related database to a web-based database using the administrative tool.

2. (*CURRENTLY AMENDED*) A system for updating quote and broker information relating to administration of sales agents, brokers, distributors or dealers connected with a particular product or service ~~sales related database~~ comprising:

means for selecting a sales-related database associated with a particular product or service:

user-interactive means for receiving updated information for the sales-related database in a file configured in a predetermined format, the updated information comprising at least one of sales made by sales agents, brokers, distributors or dealers, commissions owed to sales agents, brokers, distributors or dealers, status of sales agents, brokers, distributors or dealers, and licensure status of sales agents, brokers, distributors or dealers, and being provided by a user interacting with an administrative tool having: (1) at least one broker operations module for updating broker information in the sales related database, (2) a rate change module, (3) and ~~at least one of~~ a login module, (4) a report builder module, (5) a database access module, and (6) a file upload module having form generating means for presenting the user with preconfigured forms for entering the updated information in the predetermined format; and

means for saving the configured file containing the updated information to the sales-related database; and

~~means for uploading the sales-related database to a web-based database using an administrative tool, the updated information being provided by a user interacting with an administrative tool.~~

3. (Original) The system of claim 2 wherein the administrative tool comprises means for transmitting a file to update information in the sales-related database.

4. (*CURRENTLY AMENDED*) A system for updating quote and broker information relating to administration of sales agents, brokers, distributors or dealers connected with a sales-related database comprising:

a user-interactive administrative tool for providing updated information to a sales-related database, the updated information comprising at least one of sales made by sales agents, brokers, distributors or dealers, commissions owed to sales agents, brokers, distributors or dealers, status of sales agents, brokers, distributors or dealers, and licensure status of sales agents, brokers, distributors or dealers, the administrative tool having at least one broker operations module for updating broker information in the sales related database, a rate change module, and at least one of:

a user login module for restricting access to the system;
a database access module for accessing data stored in the sales-related database and for reading one or more configured files; and

a file upload module for uploading data to the sales-related database and the system, the file upload manager having form generating means for presenting the user with preconfigured forms for entering the updated information in the predetermined formats.

5. (Previously Presented) The system of claim 4 wherein the report building module presents data in one or more predetermined formats, generates one or more reports, and tracks access and navigation through the sales database.

6. (Previously Presented) The system of claim 4, wherein the broker operations module further comprises a broker profile module for accessing at least one broker profile.

7. (Previously Presented) The system of claim 4 wherein the file upload module further comprises an HTTP servlet module for generating and presenting the user with preconfigured forms and for receiving one or more information updates provided by the user in the preconfigured forms.

8. (Previously Presented) The system of claim 7 wherein the file upload module further comprises a file upload servlet module having a plurality of servlets for transmitting the information updates received in a preconfigured format to the database access module to be read as a configured file and to update the data stored in the sales-related database.

9. (*CURRENTLY AMENDED*) A process for updating information relating to administration of sales agents, brokers, distributors or dealers connected with a sales-related database comprising the steps of:

receiving login information from a client system;

determining if the login information is valid;

transmitting an administrative functions home page to the client system if the login information is valid, the administrative functions home page being associated with an administrative tool having at least one broker operations module for updating broker information in the sales related database, a rate change module, and ~~at least one of~~ a login module, a report builder module, a database access module, and a file upload module having form generating means for presenting the user with preconfigured forms for entering the updated information in a predetermined format;

receiving a function link selection from the client system, the function link selection being made by a user interacting with the administrative functions home page;

determining which function link was selected;

displaying an administrative function screen corresponding to the function link selected;

receiving updated information in a predetermined format, the updated information comprising at least one of sales made by sales agents, brokers, distributors or dealers, commissions owed to sales agents, brokers, distributors or dealers, status of sales agents, brokers, distributors or dealers, and licensure status of sales agents.

brokers, distributors or dealers, and being provided by a user interacting with the administrative tool; and

updating the sales-related database to store the received updated information.

10. (Original) The process of claim 9 wherein the step of displaying an administrative function screen comprises displaying a broker list screen if a broker list update function is selected.

11. (Previously Presented) The process of claim 10 further comprising the steps of:

receiving a broker administrative function link selection;

determining which broker administrative function link was selected;

deleting a selected broker if a delete link was selected; and

displaying at least one broker information screen if a delete link was not selected wherein the step of receiving updated information includes a sub-step of receiving updated information entered in at least one field in the at least one broker information screen.

12. (Previously Presented) The process of claim 11 wherein the at least one broker information screen includes at least one of a broker detail screen, a broker

contact information screen and a broker public key loading screen for adding a new broker key ring filed to a public ring list for encryption purposes.

13. (Original) The process of claim 9 wherein the step of displaying an administrative function screen includes a sub-step of displaying a rate change screen if a rate change function is selected.

14. (Original) The process of claim 13 wherein the step of receiving updated information includes a sub-step of receiving updated information entered in the rate change screen.

15. (Original) The process of claim 9 wherein the step of displaying an administrative function screen includes a sub-step of displaying a report screen if a report function is selected.

16. (Original) The process of claim 15 further comprising the steps of:

receiving report type selection information;

receiving report fields selection information; and

generating a report.

17. (Original) The process of claim 16 wherein the report type selection information comprises at least one of visitor tracking, quotes actually requested, actual deals made during a time period, e-mail information, and broker status sheet.

18. (Original) The process of claim 9 further comprising the steps of:

receiving a quote engine link selection; and

determining which quote engine link selection was received;

wherein the step of transmitting the administrative functions home page comprises transmitting a first type database administrative functions home page if a first database selection was received, and transmitting a second type database administrative functions home page if a second type database selection was received.

19. (*CURRENTLY AMENDED*) A system for updating information relating to administration of sales agents, brokers, distributors or dealers connected with a sales-related database comprising:

means for receiving login information from a client system;

means for determining if the login information is valid;

means for transmitting an administrative functions home page to the client system if the login information is valid;

means for receiving a function link selection from the client system;

means for determining which function link was selected;

means for displaying an administrative function screen corresponding to the function link selected;

means for receiving updated information in a predetermined format, the updated information comprising at least one of sales made by sales agents, brokers,

distributors or dealers, commissions owed to sales agents, brokers, distributors or dealers, status of sales agents, brokers, distributors or dealers, and licensure status of sales agents, brokers, distributors or dealers, and being provided by a user interacting with an administrative tool having at least one broker operations module for updating broker information in the sales related database, a rate change module, and at least one of a login module, a report builder module, a database access module, and a file upload module having form generating means for presenting the user with preconfigured forms for entering the updated information in the predetermined format;
and

means for updating the sales-related database to store the updated information.

20. (*CURRENTLY AMENDED*) A process for updating information relating to administration of sales agents, brokers, distributors or dealers in a sales-related database comprising the steps of:

receiving an access request;
determining if the access request is valid;
receiving updated information if the access request is valid, the updated information comprising at least one of sales made by sales agents, brokers, distributors or dealers, commissions owed to sales agents, brokers, distributors or dealers, status of sales agents, brokers, distributors or dealers, and licensure status of sales agents, brokers, distributors or dealers, and being provided by a user interacting with an

administrative tool having at least one broker operations module for updating broker information in the sales related database, a rate change module, and ~~at least one of~~ a login module, a report builder module, a database access module, and a file upload module;

verifying the received updated information; and

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replicating the sales-related database by storing the updated information in at least one other sales-related database.

21. (Original) The process of claim 20 wherein the step of verifying the received updated information includes a sub-step of updating the received updated information in an administrative area.

22. (*CURRENTLY AMENDED*) A computer readable medium for updating information relating to administration of sales agents, brokers, distributors or dealers in a sales-related database, the computer readable medium storing computer readable code executable to perform a process for integrating one or more updates relating to administration of sales agents, brokers, distributors or dealers into a sales-related database over a network, wherein the integrating process comprises the steps of:

receiving updated information for the sales-related database in a file configured in a predetermined format, the updated information comprising at least one of sales made by sales agents, brokers, distributors or dealers, commissions owed to sales agents, brokers, distributors or dealers, status of sales agents, brokers, distributors or dealers, and licensure status of sales agents, brokers, distributors or

dealers, and being provided by a user interacting with an administrative tool having at least one broker operations module for updating broker information in the sales related database, a rate change module, and a login module, a report builder module, a database access module, and a file upload module having form generating means for presenting the user with preconfigured forms for entering the updated information in the predetermined format;

saving the configured file containing the updated information to the sales-related database; and

uploading the sales-related database to a web-based database using an administrative tool.

23. (*CURRENTLY AMENDED*) A computer readable medium for updating information relating to administration of sales agents, brokers, distributors or dealers in a sales-related database, the computer readable medium storing computer readable code executable to perform a process for integrating one or more updates relating to administration of sales agents, brokers, distributors or dealers into a sales-related database over a network, wherein the integrating process comprises the steps of:

receiving login information from a client system;
determining if the login information is valid;
transmitting an administrative functions home page to the client system if the login information is valid;
receiving a function link selection from the client system;

determining which function link was selected;

displaying an administrative function screen corresponding to the function link selected;

receiving updated information in a predetermined format, the updated information comprising at least one of sales made by sales agents, brokers, distributors or dealers, commissions owed to sales agents, brokers, distributors or dealers, status of sales agents, brokers, distributors or dealers, and licensure status of sales agents, brokers, distributors or dealers, and being provided by a user interacting with an administrative tool having at least one broker operations module for updating broker information in the sales related database, a rate change module having form generating means for presenting the user with preconfigured forms for entering the updated information in the predetermined format, and at least one of a login module, a report builder module, a database access module, and a file upload module; and

updating the sales-related database to store the received updated information.

24. (*CURRENTLY AMENDED*) A computer readable medium for updating information relating to administration of sales agents, brokers, distributors or dealers in a sales-related database, the computer readable medium storing computer readable code executable to perform a process for integrating one or more updates relating to administration of sales agents, brokers, distributors or dealers into a sales-related database over a network, wherein the integrating process comprises the steps of:

receiving an access request;

determining if the access request is valid;

receiving updated information if the access request is valid, the updated information comprising at least one of sales made by sales agents, brokers, distributors or dealers, commissions owed to sales agents, brokers, distributors or dealers, status of sales agents, brokers, distributors or dealers, and licensure status of sales agents, brokers, distributors or dealers, and being provided by a user interacting with an administrative tool having at least one broker operations module for updating broker information in the sales related database, a rate change module, and at least one of a login module, a report builder module, a database access module, and a file upload module having form generating means for presenting the user with preconfigured forms for entering the updated information in the predetermined format;

verifying the received updated information; and

replicating the sales-related database by storing the updated information in at least one other sales-related database.